



## **Press Release**

### **Tejas Networks Deploys Ultra Converged Broadband Solution for Tata Tele Business Services**

**Bengaluru, June 12, 2023:** Tejas Networks [BSE: 540595, NSE: TEJASNET] today announced that it has deployed its TJ1400 family of carrier-class Fiber-to-the-x (FTTx) and Packet Switching Network (PTN) solutions to deliver high-speed fiber connectivity services to businesses across the country for Tata Tele Business Services (TTBS). TTBS is a leading digital solutions provider offering a comprehensive portfolio of data, voice and managed services to Enterprises.

Mr. Arnob Roy, COO & Executive Director of Tejas Networks said, “We are pleased that TTBS has selected Tejas for their access network modernization project. This win is a testament to our emergence as a world-class enterprise access & metro vendor of choice among telecom service providers seeking to deliver high-quality and ultra-reliable communications experience to their subscribers. Tejas is committed to a software enabled transformation approach which significantly lowers the total cost of ownership and provides the highest value to our customers.”

Yogesh Verma, Vice President of Sales at Tejas Networks said “Our field proven TJ1400 product will allow TTBS to address the growing demand for enterprise connectivity and enhanced customer experience. We thank TTBS for reposing their faith in Tejas once again and we look forward to exploring further synergies to enhance end-customer delight”.

“Emerging markets, such as India, are witnessing strong take-up rates for fiber broadband services due to attractive supply-side and demand-side conditions in these countries. Cost per premise passed in India is relatively low due to lower labor costs, use of aerial fiber, and higher population density. Indian consumers are showing a strong willingness to pay for high-quality fiber broadband connections, leading to strong adoption. Tejas Networks is an established GPON/XGS-PON vendor in the Asia and Oceania region and has been winning multiple FTTx contracts in India,” said Julie Kunstler, Chief Analyst for Broadband Access at Omdia.

#### **About Tejas Networks Limited**

Tejas Networks Ltd. designs and manufactures high-performance wireline and wireless networking products for telecommunications service providers, internet service providers, utilities, defence and government entities in over 75 countries. Tejas Networks Ltd. is a part of the Tata Group, with Panatone Finvest Ltd. (a subsidiary of Tata Sons Pvt. Ltd.) being the majority shareholder.

For more information, please visit Tejas Networks Ltd. at <http://www.tejasnetworks.com> or contact Investor Relations: [ir@india.tejasnetworks.com](mailto:ir@india.tejasnetworks.com)  
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*Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, our ability to successfully implement our strategy and our growth and expansion plans, technological changes, our exposure to market risks, general economic and political conditions in India which have an impact on our business activities or investments, changes in the laws and regulations that apply to the industry in which the Company operates. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company.*